



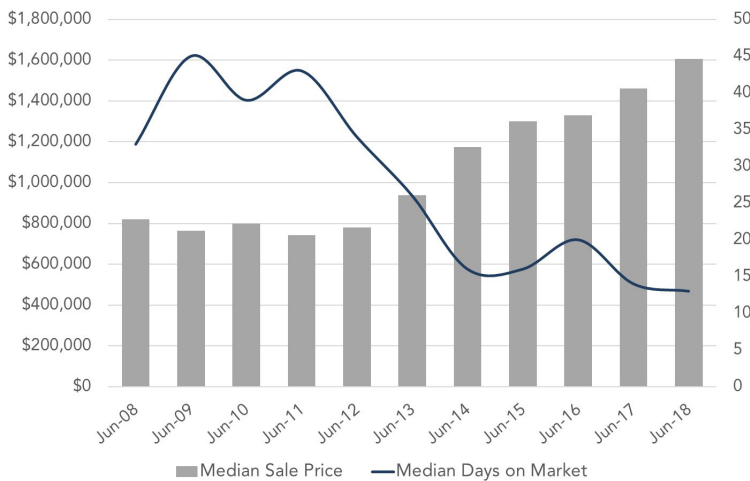
The median sale price for single family homes continues to push towards new heights and reached \$1.607MM for the month of June; a 10% increase from this time last year, and a 1% decrease from last month. Meanwhile, the median days on market is at 13; which is a 7% decrease from last year, and a 7% decrease from last month.

There are currently 197 single family homes listed for sale in San Francisco, which translates to just under a month's supply.

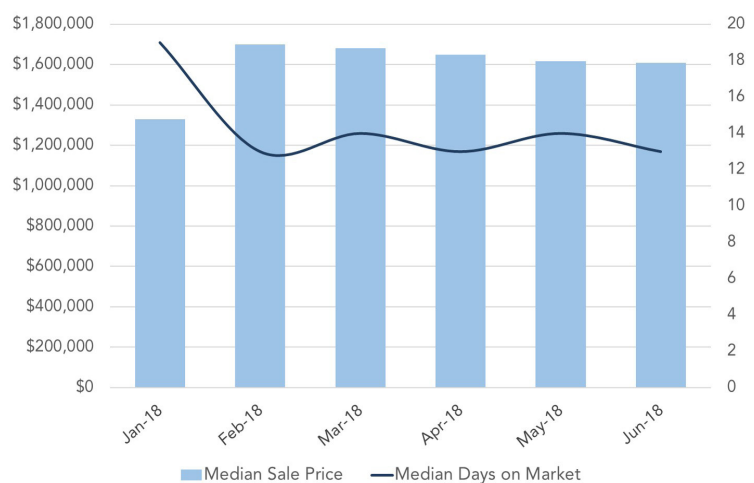
When looking across neighborhoods, Cole Valley/Haight, Excelsior/Portola, Noe Valley, and the Sunset all saw significant increases in sales over list price.

SALE PRICE AND DAYS ON MARKET | SFH

YEAR-OVER-YEAR COMPARISON



YTD 2018



CURRENT INVENTORY SUPPLY:
San Francisco County

NUMBER OF HOMES
197

MONTHS SUPPLY
0.91

CHANGE IN PAST MONTH:

SALE PRICE
-1%

DAYS ON MARKET
-7%

MEDIAN AREA VALUES

Neighborhood	Single Family	\$/SqFt	Over List \$	Homes Sold
Pacific/Presidio Heights	\$7,412,500	\$1,724	-2%	4
Cole Valley/Haight	\$3,555,000	\$1,508	24%	1
Russian Hill	\$3,060,000	\$1,296	6%	2
Marina/Cow Hollow	\$3,000,000	\$1,462	7%	8
Lower Pac/Laurel Heights	\$2,500,000	\$2,201	0%	1*
Castro/Duboce Triangle	\$2,400,000	\$1,212	4%	7
Noe Valley	\$2,400,000	\$1,313	21%	15
Ingleside Ter/Lakeside	\$2,200,000	\$943	14%	3
Buena Vista/Corona Heights	\$2,191,500	\$1,474	15%	2*
Richmond/Lake St	\$2,037,500	\$963	17%	20
Diamond Heights	\$1,800,000	\$1,154	0%	1*
Bernal Heights/Glen Park	\$1,800,000	\$1,083	17%	27
Mission	\$1,672,500	\$837	9%	2*
Sunset	\$1,625,000	\$940	20%	19
Westwood Park/Sunnyside	\$1,350,027	\$1,017	19%	7
Excelsior/Portola	\$1,170,000	\$975	23%	19
Potrero Hill	\$1,085,000	\$1,135	17%	3
Bayview/Hunters Point	\$799,900	\$679	0%	5
Alamo Square/NOPA	-	-	-	0
Hayes Valley	-	-	-	0

*Small sample size (n<3); use caution when interpreting results. | Sources: BAREIS, Data for Single Family Detached Homes. 06/01/2008 - 06/30/2018 was used for values. All information is deemed reliable, but not guaranteed for accuracy. ©2018 Vanguard Properties. All rights reserved. DRE License No. 01486075. Equal Housing Opportunity.



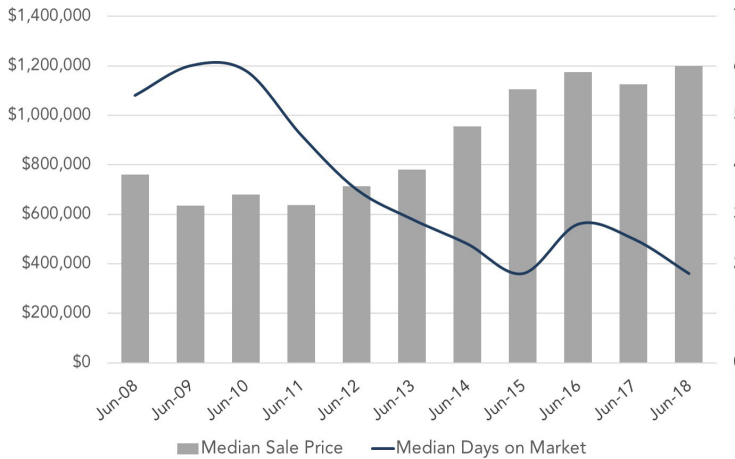
While still growing year-over-year, the sale price for condominiums/TIC decreased slightly since last month. The median sale price for the month of June hit \$1.2MM; a 7% increase from June 2017 and a 6% decrease from May 2018. The median days on market ticked up to 18, a 28% decrease from this time last year, and a 29% increase from last month.

There are currently 379 condominiums/TIC listed for sale in San Francisco, which translates to just under a month and a half's supply.

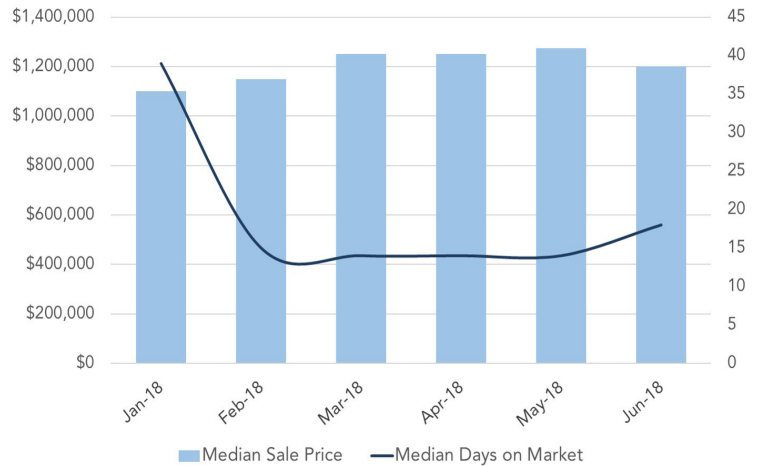
Mission Dolores and Hayes Valley both saw significant increases in sales over list price.

SALE PRICE AND DAYS ON MARKET | CONDOMINIUMS/TIC

YEAR-OVER-YEAR COMPARISON



YTD 2018



CURRENT INVENTORY SUPPLY:
San Francisco County

NUMBER OF HOMES
379

MONTHS SUPPLY
1.43

CHANGE IN PAST MONTH:

SALE PRICE
-6%

DAYS ON MARKET
+29%

MEDIAN AREA VALUES

Neighborhood	Condo/TIC	\$/SqFt	Over List \$	Homes Sold
Russian Hill	\$1,815,000	\$1,196	-2%	9
Nob Hill	\$1,733,000	\$1,076	-1%	11
Pacific/Presidio Hts	\$1,650,000	\$1,234	9%	19
Marina/Cow Hollow	\$1,615,000	\$1,270	8%	13
Cole Valley/Haight	\$1,607,500	\$827	1%	2*
Alamo Square/NOPA	\$1,597,500	\$956	3%	4
Hayes Valley	\$1,520,000	\$1,232	18%	5
Bernal Heights/Glen Park	\$1,482,500	\$1,173	11%	4
Mission Dolores	\$1,405,000	\$1,177	20%	6
Noe Valley	\$1,350,000	\$1,215	13%	9
Dogpatch	\$1,336,000	\$957	10%	4
Castro/Duboce Triangle	\$1,270,000	\$1,173	4%	12
Mission Bay	\$1,270,000	\$1,178	6%	19
Mission	\$1,267,500	\$1,105	15%	16
Sunset	\$1,240,000	\$1,080	9%	2*
Buena Vista/Corona Hts	\$1,235,000	\$1,106	3%	5
S. Beach/Yerba Buena	\$1,225,000	\$1,195	0%	28
Richmond	\$1,075,000	\$1,003	13%	10
Potrero Hill	\$1,056,900	\$1,011	6%	6
SOMA	\$1,021,000	\$968	7%	17
North Beach/Fisherman's	\$970,000	\$1,043	2%	3
Lower Pac/Laurel Hts	\$945,000	\$1,046	5%	6
Telegraph Hill	\$925,000	\$1,196	11%	3
Bayview/Hunters Point	\$846,500	\$728	6%	4
Diamond Heights	\$778,500	\$907	9%	4

*Small sample size (n<3); use caution when interpreting results. | Sources: Bareis, Data for Single Family Detached Homes. 06/01/2008 - 06/30/2018 was used for values. All information is deemed reliable, but not guaranteed for accuracy. ©2018 Vanguard Properties. All rights reserved. DRE License No. 01486075. Equal Housing Opportunity.